

Buyer Information: Please fill in the information below so that REALTOR Dena Stevens may better help you with your real estate needs.

Please contact Dena Stevens (719) 369 9087 or denastevens@yahoo.com



PERSONAL INFO

Names	
Phone numbers	
Email	
How do you prefer to communicate?	
Current address	
Family members	
Pets	
Job	

FIRST CONTACT *How would you like me to first contact you?*

--

WHAT ARE YOU LOOKING FOR?

Particular Neighborhood or area?	
Why that area? What's most important to area? <i>Close to work? Schools? Etc.</i>	
Bedrooms?	
Bathrooms?	

Square footage?	
Other important “wants”? <i>Fenced yard, Deck, Granite counters, Hardwood floors, No HOA, Low maintenance, Pet friendly, finished basement, Ranch, etc.</i>	
How long do you expect to be in this home?	
Describe the sort of community that you want to live in. <i>Downtown, open space, restaurants, rural, etc.</i>	
What are your hobbies?	
Are you interested in Short Sales? Forclosures?	

MOTIVATION & TIMING

Have you been looking long?	
Have you seen any other houses you really like?	
How soon would you like to be in your new home? Why are you moving?	
Are you currently working with an Agent? <i>“Legally, I’m not allowed to sign cross”.</i>	
Do you currently rent or own?	
<i>If you own...</i> Will you have to sell your current house first?	
If we looked at a house tomorrow that you really liked, would you make an offer?	

QUALIFICATION

Will you be using cash or arranging for financing?	
<i>If financing...</i> Have you spoken with a Lender yet? Pre-qualified?	
What price range are you looking in?	
What type of loan? <i>FHA, VA, Conventional, etc.</i>	
Lender Contact info	
How much of a down payment do you have?	

APPOINTMENT

Date	
Time	
Location	
Have you worked with any other REALTORS before? What did you like about them?	
What are your expectations of me?	

ADDITIONAL NOTES

--