



## 2014 Market Results \*

### Fremont & Custer County

CANON LAND & INVESTMENT CO.

Royal Gorge Association of Realtors sold 881 homes in 2014 compared to 766 in 2013. That is a 115% increase. Century 21 sold 213 homes which is a 24.2% market share. The average time on the market for homes was 166 days for the Royal Gorge Association of Realtors compared to 146 for Century 21 listed homes.

#### Residential Sales

Price Range	2014 Sales	2013 Sales
\$60,000 to \$69,999	33	51
\$70,000 to \$79,999	45	53
\$80,000 to \$89,999	41	37
\$90,000 to \$99,999	33	33
\$100,000 to \$119,999	80	69
\$120,000 to \$139,999	95	89
\$140,000 to \$159,999	79	69
\$160,000 to \$179,999	79	51
\$180,000 to \$199,999	65	45
\$200,000 to \$249,999	81	76
\$250,000 to \$299,999	59	30
\$300,000 to 399,999	50	31
\$400,000 to \$499,999	9	9
\$500.000 to \$749.991	5	0

\*All data taken from the RGAR MLS and interpreted by Century 21 Canon Land & Investment Co.



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The average sold price for 2013 was \$138,721 compared to \$153,767 for 2014.

There was a 129% increase in FHA sales this year and a 164% increase in VA loans, 110% increase in conventional loan a 125% increase in Rural Development loans compared to 2013.

The months of inventory below indicate a seller's market for prices \$179,999 and below.

#### Months of Inventory in the following Price Ranges as of January 31, 2015

\$50,000 to \$59,999	3.0	\$140,000 to 159,999	4.4
\$60,000 to \$69,999	3.5	\$160,000 to 179,999	6.1
\$70,000 to \$79,999	4.1	\$180,000 to 199,999	7.9
\$80,000 to \$89,999	5.9	\$200,000 to 249,999	8.1
\$90,000 to \$99,999	5.7	\$250,000 to 299,999	12.4
\$100,000 to \$119,999	5.8	\$300,000 to 399,999	13.8
\$120,000 to \$139,999	7.4	\$400,000 to 499,999	36.0

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